# **YOUR FENCE PROCESS**

YOU'RE **ON OUR TEAM** YOUR PLANNING JOURNEY - Thank You & Feedback - New Approved Project - Review & Referral - Critical Filter - Keep In Touch - Should Filter - Plan Your Next Project - Can Filter - Kick-Off Meeting 3 2 YOUR BUYING YOUR CONSTRUCTION JOURNEY JOURNEY - Materials Prep - Initial Consultation - Estimating & Design - Execute The Plan - Final Proposal - Final Job Walk - Project Close Out - Ink Your Deal!

# YOUR FENCE BUYING JOURNEY

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DESIGN | BUILD | REMODEL

#### **ESTIMATING & DESIGN**

- We verify all selections and finalize the design for your approval.

- We compile your project scope and associated costs based on the final approved design.

### INK YOUR DEAL! - We need your John Hancock

and down payment to move forward! - Congrats! It is time to

- Congrats! It is time to celebrate! You are on our schedule!

- We set expectations on what happens next in Your Planning Journey!

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- Tell us your must-haves and desires.
- We explore some inspiration together.

- Let's get clear on what matters most to you (budget, schedule, quality).

- From here, we hope you have everything you need to make an informed decision.

FINAL PROPOSAL

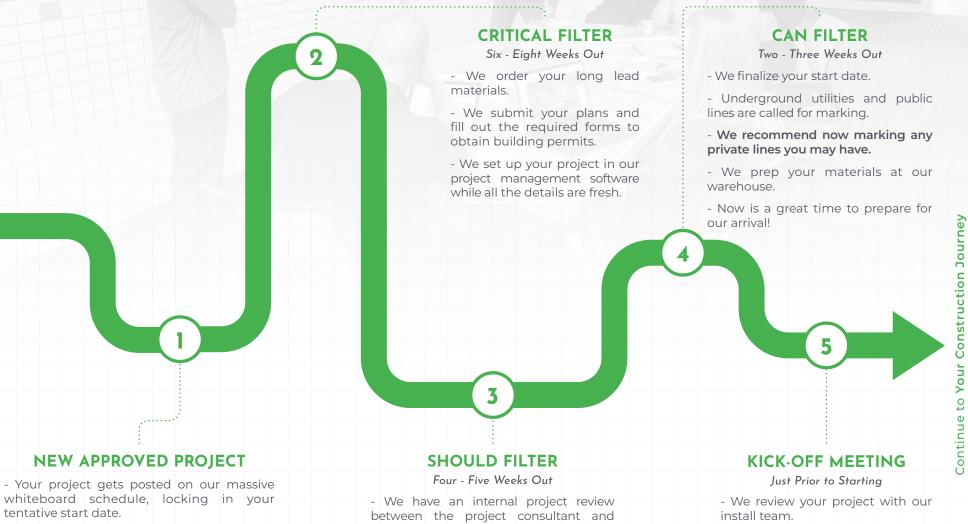
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- If any minor tweaks are needed, we will handle them. No sweat!
- We show you what we have designed for you and what it will cost.

- And if we need to, let's get creative to ensure we can provide a solution that fits your budget. Financing is also available if you want to explore it!

## **YOUR FENCE PLANNING JOURNEY**

DESIGN | BUILD | REMODEL



- Our whiteboard schedule is built and designed from Lean Construction Theory, which was created for on-time delivery of materials and labor, minimizing site congestion, and maximizing work days.

fencing superintendent.

- Our superintendent formulates the game plan for construction.

- We finalize expectations with our team so they get the full extent of the project scope.

## YOUR FENCE CONSTRUCTION JOURNEY

#### MATERIALS PREP

- Materials for your specific project are prepared and organized in the warehouse.

- The install team does one final review before heading to the job site.

### **PROJECT CLOSE OUT**

- We are all done! Expect us to invoice for payment. The job is complete!

- Let us know if anything comes up, anything at all! We warranty our workmanship. All product warranties are carried with the manufacturer.

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### **EXECUTE THE PLAN**

- Everything shows up all at once on build day. It's game time!

- We arrive early and intend to complete the job in one day. Our crew is equipped with all the tools and supplies they need for dominating your project!

#### FINAL JOB WALK

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- If you're home, our job foreman will do a job walkthrough with you on your new completed fence.